
BIG Money savings with Direct Dental!

Here's the story of a typical Direct Dental client who has saved money while improving their dental benefits. This self-funded plan began in July 2001 and replaced a large national carrier's group dental plan covering their 150 employees and dependents.

In the 7 years since their Direct Dental Plan began, this employer has saved over \$250,000 in premium expenses compared to their previous plan while providing expanded dental benefits!

Expanded coverage and Freedom to see any dentist!

Our story continues beyond the amazing \$250,000 in premium savings! Compared to their previous insurance company plan, their Direct Dental Plan added coverage for implants, preventive cleanings up to 4 times per year, jaw and muscle pain appliances and fewer restrictions and exclusions on other treatment. More benefit dollars went right into dental care for their employees instead of insurance company overhead. No network restrictions allowed some of their employees to receive much needed dental care from a local dental office that spoke their native language. This Plan really does keep their employees healthy!

Long-term Partnership produces big smiles

As we finish up our success story, we would like to look back on the last 7 years of benefits that our employer has received with their Direct Dental Plan. Yes, they saved big money. Yes, patients were able to receive the care they required as diagnosed by their dentist without interference from an insurer. In addition, we met with this employer every year to review how well their plan was working. This was always a happy meeting, as we saw the savings and more importantly, we saw that the money spent on dental benefits really did go to the employees who worked in that business. No mystery. Just 100% transparent reporting of how each dollar was spent every year. And happily we can say this is the last dental plan they will ever need to buy...

This is the reward of self-funding a dental plan: Benefit stability comes from spending your money wisely on your employees and seeing the results everyday in the smiles on their faces!